

What Students Are Saying

- Overall, this was a once in a lifetime law school experience.
- This was an amazing exercise and I believe it provided a very good, real-world simulation for negotiation practice.
- I really loved this exercise and the fact that it was an actual case with real motions. This made the negotiation realistic.
- I thoroughly enjoyed this exercise and the opportunity to make a new forever colleague!
- I liked this exercise because it simulated how negotiations actually happen in the real world.
- What a cool exercise! I had a lot of fun! I was initially reluctant, but it was honestly a fantastic experience. I am really glad I did it!
- This was a very beneficial experience. I felt that it gave us an opportunity to work with someone we did not know and was much more of a “real-world” experience.
- I thought this was a wonderful experience, and any student interested in learning about ADR would benefit from it. I especially liked how independent it was; it really felt good to have so much discretion in figuring out how to deal with another party outside of the classroom.
- I enjoyed negotiating with a complete stranger from a different law school. It allowed me to branch out, and this exercise definitely got me out of my comfort zone.
- This exercise was a great opportunity to practice real life skills with another student. Working with other law students around the country was a great experience and I highly recommend that all students participate.
- This was a good experience and I highly recommend it for future law students.
- I found this exercise very helpful, very realistic, and very enjoyable. It was certainly challenging, but I really appreciated that my partner gave me a truly realistic scenario.
- This was incredibly rewarding in that it felt like a real life situation. I felt that I could more acceptably “get into the role” with someone I did not know than I can in some simulations with my friends.
- I think this was an extremely valuable experience! It was so great getting to work with someone from another law school. My favorite part was that we were given a month to do this, so we could actually have several back and forth exchanges of communication and grow as negotiators. It was very interesting to negotiate with someone in a simulated environment outside of my law school.
- I am grateful for this experience because it is a reminder that I will encounter people with varying personalities and negotiation styles in my practice as an attorney.
- I think this was a great experience where I was able to see how professionals communicate as we pretended to be attorneys. I also got to practice reading body language and giving different offers. I think this practicum is a great experience. Thank you for hosting!

- I really enjoyed this exercise. I put me in a real life situation where I had to be formal and gradually as I got to know my partner relaxed a bit. I would definitely recommend this exercise to all law school students. This was fun and a learning process.
- This was an interesting and fun way to learn how to negotiate. I would like to try this again.
- It was helpful to get a sense for how it will be in practice, when we are constantly encountering new, unfamiliar attorneys, and I believe that this exercise was great life-like negotiation practice.
- This experience felt more realistic than the class negotiation I participated in this semester. It felt more realistic because I was actually communicating with an individual I did not know. I imagine this would be more in line with working with an opposing party's counsel that I am not familiar with. Also, having to schedule times to talk in order to work through the agreement felt more in line with actual dispute resolution practice as an attorney.
- I thought the exercise was a great experience to work with students I would otherwise not be as easily able to practice negotiations with. The subject matter was interesting and I was excited to be discussing statutes associated with my home state of California. I also was interested in the tactics and methods other students have been taught and utilize.
- This felt real because I wasn't familiar with the person on the other side. It was more work, but the experience was more genuine.
- Thank you so much for organizing and hosting this exercise. I enjoyed the experience a great deal.
- I thought it was a very insightful exercise and I enjoyed it.
- I think the most beneficial part of this exercise was learning how to coordinate schedules with someone in a different time zone. No other class teaches this skill.
- I found this to be more realistic in that I was negotiating with an unknown person and using technology to facilitate. It was easier to take it more seriously and practice professional tone and skills.
- This exercise allowed more flexibility and allowed me to feel like an attorney. This was a real-world practical exercise with the scheduling, October 31st deadline, and different forms of communication involved/required.
- This exercise provided a real-life feel of how negotiations would take place.
- Partnering with someone from a different school required that I treat the situation with more thought and preparedness.
- I thought this was a good exercise, particularly because of how it differed from our typical face-to-face experiences in class. My classmates and I have become so adept at working with each other, especially in close settings, that it was nice (in a challenging way) to have to wait on someone sometimes.
- This felt more real because I didn't know him and he was from a different location which is what would probably be more likely when I am practicing.
- I enjoyed the realistic side of having to incorporate multiple forms of communication. It made the exercise feel like a real world exercise.

- I believe that this was a fun, entertaining, and educational exercise. I definitely enjoyed this exercise.
- I really enjoyed this exercise and am glad that I participated. Negotiating will be something I will do on a frequent basis in my area of practice. I just wish this would have been made available to our school when I first started
- It honestly felt like we were both actual attorneys doing this for real. Communicate, communicate, communicate. My partner had things going on early in the month and I had things come up at the end of the month but we were able to find time that worked for us because we communicated effectively.
- I felt that this exercise gave me an opportunity to get comfortable gaining confidence in discussing legal matters with someone I am not already familiar with.
- This was a unique experience that provided a better understanding of how negotiations take place. Having a deadline and certain requirements to meet made the process seem more realistic.
- This was a great experience and I feel good knowing how a negotiation with a stranger will look like in the future
- It was valuable to have the opportunity to work with someone from a different school in a different time zone.
- I appreciated the exercise and would highly recommend it for future students studying negotiation.
- It was a good experience to learn how to negotiate properly over the phone.
- It provided a unique opportunity to test skills across different methods of communication with a stranger, which resembles the “real world” of negotiation more closely than a classroom, or a moot court exercise, where your partner is someone you regularly interact with. This exercise felt less restricted in that faltering or making errors felt less consequential – great for someone new trying to practice these skills.
- Great experience working with students from other schools. Thank you for creating this opportunity.
- My partner was extremely professional and dealt in good faith and with strong arguments, which made it an enjoyable and challenging process. Overall, it was a great learning exercise and I hope they keep it going for future students.