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5
6 **UNITED STATES DISTRICT COURT**
7 **FOR THE DISTRICT OF ARIZONA**

8 London Bridge Resort, LLC, an Arizona
limited liability company,

9 Plaintiff,

10 v.

11 Illinois Union Insurance Company, Inc.,
an Illinois corporation,

12 Defendant.

Case No. 3:20-cv-08109-GMS

**PLAINTIFF’S RESPONSE TO
DEFENDANT ILLINOIS UNION
INSURANCE COMPANY’S MOTION
TO DISMISS PLAINTIFF’S
COMPLAINT**

13
14 Plaintiff London Bridge, LLC responds as follows to Defendant’s Rule 12(b)(6)
15 Motion to Dismiss:

16 **I. INTRODUCTION**

17 Rather than attack the sufficiency of Plaintiff’s Complaint for failure to state a
18 claim, Defendant Illinois Union Insurance Company, Inc. requests the Court, as a matter
19 of law, interpret the Premises Pollution Liability Insurance Policy PPL G71205162 002
20 (the “Policy”) to deny coverage for Plaintiff’s significant business interruption losses
21 caused by the novel coronavirus (“COVID-19”) currently plaguing this world. [See
22 Policy, Doc. 8-1]. Not only is that an inappropriate request before any discovery can be
23 completed, there is no merit to such an argument, as coverage should be afforded.

24 Defendant first argues that COVID-19 is not a “pollution condition” under the
25 Policy because the Policy is limited to traditional environmental pollution. Defendant
26 then asserts that even if COVID-19 is a “pollution condition,” the virus was not

1 discovered “on, at, under or migrating from a ‘covered location.’” *See* Policy at p. 1, §
2 (I)(A). Both arguments fail because the definition of a “pollution condition” is, at best,
3 ambiguous as **the Policy fails to define key terms such as “contaminant” or**
4 **“pollutant;”** further, under the Policy, applying ordinary meaning and Arizona legal
5 precedent, a virus could reasonably fall in the category of a contaminant or pollutant.

6 Arizona courts have held consistently that dismissing a complaint based on an
7 ambiguous contract is inappropriate. Because the Policy in question is ambiguous, and
8 Defendant does not resolve this ambiguity in its Motion, the Complaint must survive.
9 Further, since the time the Complaint was filed, Plaintiff has discovered that five of its
10 employees have contracted COVID-19, **with at least one employee being on the**
11 **premises while infected, and another employee becoming infected while on the**
12 **premises.** [*See* Affidavit of Plaintiff’s V.P./General Manager Cal Sheehy, attached
13 hereto as **Exhibit A**]. Thus, for the purposes of the Policy, COVID-19 was “on, at,
14 under, or migrating from [the] ‘covered location.’” *See* Policy at p. 1, § (I)(A)—which
15 defeats Defendant’s argument that COVID-19 was not present at Plaintiff’s resort.

16 **II. FACTUAL BACKGROUND**

17 London Bridge is a destination resort located in Lake Havasu City, Arizona.
18 London Bridge provides guests with 122 luxury suites, three swimming pools, a day spa,
19 water slide with waterfall, two restaurants, two bars, and a fitness center. Plaintiff’s
20 financial health depends on reservations and consistent travel to Lake Havasu City.
21 Since March and April 2020, each state has issued an emergency stay-at home order,
22 which has caused, and continues to cause, Plaintiff to experience decreased occupancy
23 by a figure of 80-90% and business interruption losses of at least \$2,000,000.00. Further,
24 Arizona Governor Ducey issued Executive Order 2020-18 which required Plaintiff to
25 reduce the capacity of the resort to mitigate the spread of COVID-19. Overall, Plaintiff
26 has suffered various catastrophic business interruption losses such as lost revenue and

1 increased costs related to COVID-19, including, but not limited to, a steep decline in
2 guest patronage, and the total, or partial, shutdown of the resort and the above-
3 mentioned amenities. In an effort to reduce the impact of COVID-19, Plaintiff has
4 incurred “extra expenses” by purchasing gloves, masks, thermometers, and hand
5 sanitizer for its employees and guests. *See* Exhibit A. Moreover, Plaintiff has purchased
6 and installed hand sanitizer stations and plexiglass dividers throughout the resort. *Id.*
7 Despite Plaintiff’s efforts, it could not stop COVID-19 from entering the resort. Plaintiff
8 has complied with all terms of the Policy, including, but not limited, to mitigating the
9 losses it suffered from COVID-19 and timely filing a claim with Defendant. However,
10 Defendant has wrongly deprived Plaintiff of its benefits under the Policy.

11 **III. THE POLICY**

12 In relevant part, Coverage A of the Policy covers “first-party claim[s]” arising out
13 of a “pollution condition” on, at, under or migrating from London Bridge Resort. *See*
14 Policy, p. 1 at § I(A). In relevant part, a “pollution condition” is defined as follows:

15
16 The discharge, dispersal, release, escape, migration, or
17 seepage of any solid, liquid, gaseous or thermal irritant,
18 contaminant, or pollutant, including soil, silt, sedimentation,
19 smoke, soot, vapors, fumes, acids, alkalis, chemicals,
20 electromagnetic fields (EMFs), hazardous substances,
hazardous materials, waste materials, “low-level radioactive
waste”, “mixed waste” and medical, red bag, infectious or
pathological wastes, on, in, into, or upon land and structures
thereupon, the atmosphere, surface water, or groundwater.

21 *See* Policy, p. 9 at § V(LL).

22 Notably, the Policy fails to define “contaminant” or “pollutant,” nor are viruses
23 expressly excluded by the Policy. Included in Coverage A are “business interruption
24 loss[es]” which include the loss of “business income,” “extra expense,” and “delay
25 expense.” *See* Policy, p. 4 at § V(F). “Business interruption” is defined as “the necessary
26 partial or complete suspension of the ‘insured’s’ operations at a ‘covered location’ for a

1 period of time, which is directly attributable to a ‘pollution condition’ or ‘indoor
2 environmental condition’ to which Coverage A of this Policy applies.” *See* Policy, p. 4
3 at § V(E). Moreover, “extra expense[s]” are “costs incurred by the ‘insured’ due to a
4 ‘pollution condition’...that are necessary to avoid or mitigate any ‘business
5 interruption.’” *See* Policy, p. 6 at §V(S).

6 **IV. MOTION TO DISMISS STANDARD**

7 “To survive a motion to dismiss, a complaint must contain sufficient factual
8 matter, accepted as true, to ‘state a claim to relief that is plausible on its face.’” *Ashcroft*
9 *v. Iqbal*, 556 U.S. 662, 678, 129 S.Ct. 1937, 1949 (2009) (quoting *Bell Atlantic Corp. v.*
10 *Twombly*, 550 U.S. 544, 570, 127 S.Ct. 1955 (2007)). A complaint meets this standard
11 where the “nonconclusory ‘factual content’” of [the complaint] and “reasonable
12 inferences from that content,” must be at least “plausibly suggestive of a claim entitling
13 the plaintiff to relief.” *Disability Rights Montana, Inc. v. Batista*, 930 F.3d 1090, 1096
14 (9th Cir. 2019) (quoting *Sheppard v. David Evans & Assoc.*, 694 F.3d 1045, 1048 (9th
15 Cir. 2012) (citing *Twombly*, 550 U.S. at 555, 127 S.Ct. at 1965 and *Iqbal*, 556 U.S. at
16 678, 129 S.Ct. at 1949)). “[A]ll well-pleaded allegations of material fact are taken as
17 true and construed in a light most favorable to the nonmoving party.” *Wylter Summit*
18 *P’ship v. Turner Broad. Sys. Inc.*, 135 F.3d 658, 661 (9th Cir. 1998).

19 Thus, motions to dismiss are inappropriate where “[f]actual allegations...raise a
20 right to relief above the speculative level.” *Twombly*, 550 U.S. at 555, 127 S.Ct. at 1965,
21 *See* 5 C. Wright & A. Miller, *Federal Practice and Procedure* § 1216, pp. 235–236 (3d
22 ed. 2004). “[D]ismissal for failure to state a claim is appropriate only where it appears,
23 beyond doubt, that the plaintiff can prove no set of facts that would entitle it to relief.”
24 *Morley v. Walker*, 175 F.3d 756, 759 (9th Cir. 1999). Moreover, a “well-pleaded
25 complaint may proceed even if it strikes a savvy judge that actual proof of those facts is
26 improbable, and ‘that a recovery is very remote and unlikely’” *Twombly*, 550 U.S. at

1 556, 127 S.Ct. at 1965 (citing *Schueuer v. Rhodes*, 416 U.S. 232, 236, 94 S.Ct. 1683,
2 1686 (1974) (overruled on other grounds)).

3 **V. LEGAL ARGUMENT**

4 **A. A motion to dismiss is inappropriate where a contract is ambiguous**

5 Defendant requests the Court hold, as a matter of law, that the Policy precludes
6 Plaintiff from recovery because COVID-19 is not a “pollution condition,”
7 “contaminant,” or “pollutant.” However, even if the Court finds that Defendant properly
8 attacked the sufficiency of Plaintiff’s pleading, Defendant’s Motion to Dismiss must fail
9 because the Policy—drafted by Defendant—is ambiguous.

10 If a contract is ambiguous, the interpretation of said contract presents an issue of
11 fact that is inappropriate for dismissal. *ASARCO, LLC v. Union Pac. R. Co.*, 765 F.3d
12 999, 1009 (9th Cir. 2014); *See State Farm Mut. Auto Ins. Co. v. Fernandez*, 767 F.2d
13 1299, 1301 (9th Cir. 1985) (“The interpretation of a contract presents a mixed question of
14 law and fact. The existence of an ambiguity must be determined as a matter of law. **If an
15 ambiguity exists, a question of fact is presented.**” (citations omitted)(emphasis
16 added)); *see also Scott*, 746 F.2d at 1378 (affirmative defenses may not be asserted by
17 motion to dismiss if they raise disputed issues of fact); 11 Richard A. Lord, *Williston on
18 Contracts* § 33:42 (4th ed. 2014) (“[T]here is unanimity” that evidence of the
19 surrounding circumstances is necessary “when an ambiguity...exist[s].”).

20 Further, with respect to motions to dismiss, this Court has refused to deeply
21 examine interpretation of contract. In relevant part, the Court in *Seitz v. Rheem Mfg. Co.*
22 examined the defendant’s motion to dismiss with respect to plaintiff’s claims for
23 intentional interference with contract. 544 F. Supp. 2d. 901, 909 (D. Ariz. 2008). Breach
24 of a contract is an essential element of the claim for intentional interference with
25 contractual relations. *Id.* Similar to Defendant’s argument regarding a “pollution
26 condition” under the Policy, the defendant in *Seitz* asserted that a breach of contract

1 could not have occurred under the terms of the contract. *Id.* The Court held that a motion
2 to dismiss based on such a contractual interpretation would be inappropriate because it
3 would be “premature at the motion to dismiss stage” to “delve into contractual
4 interpretation of the [agreement] checking each term of the contract against each factual
5 allegation of the complaint.” *Id.* Further, the Court held that an allegation of breach of
6 contract was “sufficient to allow [p]laintiffs to offer evidence in support of their claim.”
7 *Id.*

8 Similarly, the defendant in *ABC Water LLC v. APlus Water LLC* brought forth a
9 motion to dismiss which attacked the plausibility of the plaintiff’s complaint based on an
10 agreement between the parties. No. CV-18-04851-PHX-SPL, 2019 WL 3858193, at *1–
11 2 (D. Ariz. Aug. 16, 2019). This Court denied the defendant’s motion to dismiss
12 because, like Defendant, the moving party requested the Court to “move beyond the
13 sufficiency of the allegations in the [c]omplaint” and enter an order of dismissal “solely
14 based on the Court’s interpretation of the [agreement].” *ABC Water LLC*, 2019 WL
15 3858193, at *2. The Court reasoned, “dismissal on the basis of contract interpretation is
16 not properly addressed through a [Rule] 12(b)(6) motion.” *ABC Water LLC*, 2019 WL
17 3858193, at *2 (citing *Johnson v. KB Home*, 720 F.Supp. 2d 1109, 1118 (D. Ariz. 2010)
18 (“stating that the Court would decline to interpret a contract on a motion to dismiss”)
19 and *Seitz v. Rheem Mfg. Co.*, 544 F.Supp. 2d 901, 910 (D. Ariz. 2008) (“stating ‘it would
20 be premature at the motion to dismiss stage for the Court to delve into contractual
21 interpretation’”).

22 Like the defendants in *Seitz* and *ABC Water LLC*, Defendant here seeks to
23 dismiss the Complaint because the allegations contained in the Complaint allegedly
24 contradict the terms of the Policy. Specifically, the thrust of Defendant’s Motion relates
25 to the definition of a “pollution condition,” asserting that COVID-19 cannot be a
26 contaminant or pollutant under the Policy, citing distinguishable cases from Arizona,

1 California, New Jersey, and New York. Yet, because Defendant fails to establish that the
2 Policy unambiguously defines “contaminant” and “pollutant” as excluding viruses such
3 as COVID-19, the Motion fails.

4 **B. The Policy is ambiguous because its terms are subject to at least two**
5 **reasonable interpretations**

6 Defendant’s request that the Court summarily dismiss Plaintiff’s claims due to an
7 ambiguity Defendant drafted is highly prejudicial and offends Arizona law. Defendant
8 chose to leave the terms “contaminant” and “pollutant” undefined in the insuring clause,
9 and to not include viruses or biological agents in any exclusion clause. Defendant cannot
10 logically assert that the clause is unambiguous while also failing to define “contaminant”
11 and “pollutant” or expressly exclude viruses from the Policy. Plaintiff is entitled to a
12 broad and reasonable reading of the Policy, and should not suffer from Defendant’s
13 narrow application of its own contract.

14 **i. The Policy is ambiguous because the terms “contaminant” and**
15 **“pollutant” are not defined**

16 The Policy contains exclusions that specifically exclude several items, yet viruses
17 are not excluded. Because the Policy lacks any reasonable means of determining
18 whether COVID-19 is covered, dismissing Plaintiff’s claims without prejudice,
19 especially before any discovery is conducted, is inappropriate and unduly prejudicial.

20 “Where the language employed is unclear and can be reasonably construed in
21 more than one sense, an ambiguity is said to exist and such ambiguity will be construed
22 against the insurer.” *Sparks v. Republic Nat. Life Ins. Co.*, 132 Ariz. 529, 534, 647 P.2d
23 1127, 1132 (Ariz. 1982) (citing *Ranger Ins. Co. v. Lamppa*, 115 Ariz. 124, 563 P.2d 923
24 (Ariz. Ct. App. 1977)). The question of whether an ambiguity exists should be
25 determined by examining the policy from the perspective of “one not trained in law or in
26 the insurance business.” *Sparks*, 132 Ariz. at 534, 647 P.2d at 1132 (citing *State Farm*
Mut. Auto Ins. Co. v. O’Brien, 24 Ariz. App. 18, 535 P.2d 46 (Ariz. Ct. App. 1975)). “If

1 a policy is reasonably ‘susceptible to different interpretations, [Arizona courts] will
2 attempt to discern its meaning by examining the language of the provision, the purpose
3 of the transaction, and public policy considerations.’ *Odom v. Farmers Ins. Co. of*
4 *Arizona*, 216 Ariz. 530, 533, ¶ 10, 169 P.3d 120, 123 (Ariz. Ct. App. 2007) (quoting
5 *Tritschler v. Allstate Ins. Co.*, 213 Ariz. 505, ¶ 12, 144 P.3d 519, 525 (Ariz. Ct. App.
6 2006)). Moreover, “[i]f a clause appears ambiguous, [Arizona courts] interpret it by
7 looking to legislative goals, social policy, and the transaction as a whole.” *First*
8 *American Title Ins. Co. v. Johnson Bank*, 239 Ariz. 348, 352, ¶ 19, 239 Ariz. 292, 296
9 (Ariz. 2016) (quoting *First American Title Ins. Co. v. Action Acquisitions, LLC*, 218
10 Ariz. 394, 397, ¶ 8, 187 P.3d 1107, 1110 (Ariz. 2008).

11 By looking to potential legislative goals, social policy, and the transaction as a
12 whole, the Policy is, at the very least, ambiguous. The purported historical purpose of
13 the Policy, covering traditional environmental damages, must be balanced against the
14 public policy of Arizona of the “underlying need for clarity in insurance [policies]” as
15 they are “contracts of adhesion in which the prospective insured [has] no bargaining
16 power to negotiate terms.” *Bjornstad v. Senior American Life Ins. Co.*, 599 F. Supp. 2d.
17 1165, 1171–72 (D. Ariz. 2009). At best, Defendant brings forth a reasonable
18 interpretation of the definition of “contaminant” and “pollutant” However, there is
19 nothing in the Policy that defines or provides any clue as to what “contaminant” and
20 “pollutant” means and whether Defendant can justifiably deny coverage for COVID-19-
21 related losses. The Policy makes no distinction between “traditional” environmental
22 pollution and “nontraditional” environmental pollution that would otherwise support the
23 distinction Defendant urges.

24 Moreover, even under the principles of “traditional” environmental pollution, the
25 Environmental Protection Agency (“EPA”) does not exclude viruses from the term
26 “contaminant.” In the context of drinking water, “contaminant” is defined to mean “any

1 physical, chemical, *biological*, or radiological substance or matter in water.” 42 U.S.C. §
2 300f(6) (2020) (emphasis added). Further, the EPA noted that wells could be exposed to
3 contaminants such as microorganisms including bacteria, viruses, and parasites.
4 *Potential Well Water Contaminants and Their Impacts*, United States Environmental
5 Protection Agency, [https://www.epa.gov/privatewells/potential-well-water-](https://www.epa.gov/privatewells/potential-well-water-contaminants-and-their-impacts)
6 [contaminants-and-their-impacts](https://www.epa.gov/privatewells/potential-well-water-contaminants-and-their-impacts) (last visited July 30, 2020). Moreover, while COVID-19
7 is not regulated by the Safe Drinking Water Act, the EPA is required to maintain a “list
8 of *contaminants* which...are subject to to any proposed or promulgated national primary
9 drinking water regulation,...and which may require regulation...” 42 U.S.C. § 300g–
10 1(b)(1)(B)(i) (2020) (emphasis added). **The most current list of the EPA’s**
11 **Contaminant Candidate List 4—CCL 4 includes viruses.** *Drinking Water*
12 *Contaminant Candidate List 4—Final*, 81 Fed. Reg. 81,104 (Nov. 17, 2016). While
13 COVID-19 is not known to infect or contaminate potable water, Defendant’s assertion
14 that viruses are not “contaminants” under principle of traditional environmental law is
15 flawed.

16 With respect to the term “pollutant,” the Clean Air Act does not exclude
17 biological materials, such as viruses, from the definition of “air pollutant” as it includes
18 “any physical, chemical, biological, or radioactive...substance or matter which is
19 emitted into or otherwise enters the ambient air.” 42 U.S.C. § 7602(g) (2020). Further,
20 the Centers for Disease Control and Prevention considers “biological pollutants” such as
21 viruses to be an indoor air pollutant. *See* Centers for Disease Control and Prevention and
22 United States Department of Housing and Urban Development, *Healthy Housing*
23 *Reference Manual*. (2006). Therefore, Plaintiff’s interpretation of the terms
24 “contaminant” and “pollutant” to include viruses is, at the very least, reasonable.
25 Further, Defendant’s cited authority does not shed any light on the meaning of the terms
26 “contaminant” and “pollutant” because insurance policies are unique to each

1 policyholder. Thus, the terms “contaminant” and “pollutant” can have different
2 meanings across different policies.

3 **ii. Defendant’s cited case law does not establish that COVID-19 is**
4 **unambiguously not a “contaminant” or “pollutant”**

5 Defendant correctly points out that Arizona courts have not addressed the scope
6 of coverage under premises pollution liability policies, such as the Policy. However, this
7 is why the Policy and the terms “contaminant” and “pollutant” as applied to a virus, such
8 as COVID-19, are ambiguous. Yet, despite there being no case law directly on point,
9 Defendant asks the Court to read into the Policy—without the benefit of any
10 discovery—that it unambiguously excludes viruses. In fact, the authority Defendant cites
11 supports Plaintiff’s assertion that the Policy is ambiguous because each case discusses
12 varying pollution exclusion provisions and definitions of key terms in the policies at
13 issue—which are absent from the Policy for the key terms at issue. Moreover,
14 Defendant’s assertion that the Policy is limited to traditional environmental pollution is
15 ineffective because several pollution exclusion provisions contained in its cited authority
16 specifically included terms that can be interpreted as viruses.

17 Defendant’s reliance on *Keggi v. Northbrook Prop. and Cas. Ins. Co.*, 199 Ariz.
18 43, 13 P.3d 785 (Ct. App. 2000) is misplaced, because, on disparate facts, the holding in
19 *Keggi* was based on the distinction between organic and inorganic pollution (i.e.,
20 bacteria—at issue in *Keggi*—are alive, viruses are not), narrow interpretation of an
21 exclusion clause versus broad interpretation of an insuring clause (as is at issue here),
22 and the distinguishable definition of “pollutant.”

23 In *Keggi*, a professional golfer became ill when she ingested water contaminated
24 with total and fecal coliform bacteria at Desert Mountain, a mixed-use development.
25 *Keggi*, 199 Ariz. at 44–45, ¶ 2–3, 13 P.3d 786–87. In relevant part, Desert Mountain
26 sought coverage under its commercial general liability (“CGL”) and umbrella insurance

1 policies—not pollution policies. *Id.* at 47, ¶ 5. Under both policies, pollutants were
2 defined as:

3 any solid, liquid, gaseous or thermal irritant or contaminant,
4 including smoke, vapor, soot, fumes, acids, alkalis, chemicals
5 and waste. Waste includes materials to be recycled,
6 reconditioned or reclaimed.

7 *Id.* at 47, ¶ 14.

8 The *Keggi* court concluded that under the policy, bacteria could not be considered
9 a “contaminant” or “irritant,” based on the premise that “water-borne bacteria ... are
10 *living, organic* irritants or contaminants which defy description under the policy as
11 ‘solid,’ ‘liquid,’ ‘gaseous,’ or ‘thermal’ pollutants. *Id.* at 47, ¶ 16 (emphasis in original);
12 *but see Nova Casualty Co. v. Waserstein*, 424 F. Supp. 2d. 1325 (S.D. Fla. 2006)
13 (holding that limiting solid contaminants to inorganic material defies the plain language
14 of the policy at issue). In other words, under the policy in *Keggi*, irritants or
15 contaminants cannot be living. Following that logic, the converse must be true: **non-**
16 **living matter, such as viruses, can be irritants or contaminants.**

17 The court in *Keggi* further held that under the rule of *ejusdem generis*, “unlisted
18 items are construed to fall within the definition must be similar in nature to the listed
19 items.” *Keggi*, 199 Ariz. at 47–48, ¶ 17. Following that rule, the court found that bacteria
20 were not included in the definition of pollutant because “smoke, vapor, soot, fumes,
21 acids, alkalis, chemicals and waste” are “primarily inorganic in nature and thus
22 dissimilar to the list.” *Id.* at 48, ¶ 17. As Defendant points out, the court considered the
23 historical purpose of pollution exclusion polices and examined the terms “discharge,”
24 “dispersal,” “release,” and escape” to conclude that the exclusion was intended only to
25 exclude traditional environmental pollution. *Id.* at 48–49, ¶¶ 22–23. Further, the court
26 noted that Arizona public policy supports a “narrow interpretation” of exclusion

1 provisions. *Id.* at 50, ¶ 27. Counsel undersigned is aware of no authority that would
2 provide for a similar narrow interpretation of an insuring clause.

3 It should be noted, too, that in finding the pollution exclusion did not apply to
4 bacterial infection, the court afforded coverage under the policy and construed the policy
5 against the insurance carrier. *Id.* at 48, ¶ 19.

6 Further distinguishing this case from *Keggi*, the CGL policy in *Keggi* sought to
7 exclude coverage for injuries arising from pollutants, whereas the Policy, in relevant
8 part, seeks to cover business interruption losses caused by “pollutants” or
9 “contaminants.” Because the policies are dissimilar, the public policy guiding the
10 decision in *Keggi* is also dissimilar. *Keggi* relied, in part, on the principle that exclusions
11 should be narrowly construed. However, the present dispute does not involve a pollution
12 exclusion provision that should, as a matter of public policy, be narrowly construed.
13 Rather, the applicable public policy is that insurers must define terms to provide clarity
14 to policies because insureds possess no bargaining power with respect to the transaction.
15 *See Bjornstad*, 599 F. Supp. 2d. at 1171–72 (D. Ariz. 2009). Under the applicable public
16 policy considerations, the Court should find that the terms “contaminant” and
17 “pollutant” are, at the very least, ambiguous.

18 Even if the Policy and the CGL policy in *Keggi* are comparable, the pollution
19 exclusion provision found in CGL policy is much narrower than the “pollution
20 condition” provision at issue. Specifically, the exclusion provision in *Keggi* did not
21 include, *inter alia*, waste materials, medical, red bag, infectious or pathological wastes,
22 which contemplate coverage of biological matter or substances. *See* Policy at p. 10, §
23 (V)(LL).

24 Of particular importance, *Keggi* does not address viruses, which are inherently
25 different from bacteria in that “[bacteria are] free-living cells that can live inside or
26 outside a body, while viruses are a non-living collection of molecules that need a

1 **host to survive.”** See *What’s the difference between bacteria and viruses?*, The
2 University of Queensland, Australia: Institute for Molecular Bioscience,
3 <https://imb.uq.edu.au/article/2020/04/difference-between-bacteria-and-viruses> (Apr. 20,
4 2020; last visited July 29, 2020) (emphasis added). Thus, the key premise in the *Keggi*
5 holding cannot properly apply to viruses.

6 Similarly, *Star Surplus Lines Ins. Co. v. Star Roofing, Inc.* does not involve a
7 virus. Nos. 1 CA-CV 18-0641; 1 CA-CV 18-0642, 2019 WL 5617575 (Ariz. Ct. App.
8 Oct. 31, 2019). Rather, the court addressed fumes released as a by-product of roofing
9 materials. *Id.* at *3, ¶ 15. Specifically, the court reasoned that the fumes were not a pre-
10 existing substance, but were rather a by-product of the harmless roofing materials. *Id.* at
11 *8, ¶ 34. Moreover, the total pollution exclusion included “pathogenic...or
12 biological...materials or waste. *Id.* at *5, ¶ 24. Like *Star Surplus*, the pollution exclusion
13 provision in *Nat’l Fire Ins. Co. of Hartford v. James River Ins.*, included biological
14 infectants within the definition of waste. 162 F. Supp. 3d 898, 908 (D. Ariz. 2016).
15 Thus, the pollution exclusion in *Nat’l Fire Ins. Co. of Hartford* contemplated that a virus
16 may be a “pollutant.”

17 Defendant’s reliance on *Essex Walnut Owner L.P. v. Aspen Specialty Ins. Co.* is
18 also misplaced because, like Defendant’s other cited authority, *Essex Walnut Owner L.P.*
19 did not address whether viruses are considered to be pollutants or contaminants. Rather,
20 the case related to “debris consist[ing] of wood, concrete, glass, metal, tires, and large,
21 buried tree trunks.” 335 F. Supp. 3d. 1146, 1149 (N.D. Cal. 2018). Moreover, the
22 provision in question differs significantly from the Policy provision at issue here. Like
23 *Star Surplus Lines* and *Nat’l Fire Ins. Co. of Hartford*, the policy in *Essex Walnut*
24 *Owner L.P.* defined “pollutant” to include “microbial matter, legionella
25 pneumophila,...[and] biological agent[s],” which could reasonably include viruses. 335
26 F. Supp. 3d. at 1148–49. See 42 CFR § 73.1. Of particular importance, the court did not

1 definitively define “pollutant” or “pollution condition,” because the “cost of redesigning
2 the temporary shoring system is not a ‘clean-up cost’ under the policy.” *Essex Walnut*
3 *Owner L.P.*, 335 F. Supp. 3d. at 1154 & 1156. Similarly, *MacKinnon v. Truck Ins. Exch.*
4 does not address whether a virus is a pollutant or a contaminant. 3 Cal. Rptr. 3d. 228
5 (Cal. 2003). Rather, the court only addressed whether a pollution exclusion provision
6 precluded coverage of death from pesticide exposure. *MacKinnon*, Cal. Rptr. 3d. 228,
7 232 (Cal. 2003).

8 In each case Defendant cites, the question of covered losses inevitably turns on
9 the definition of a “pollutant” or “pollution.” Defendant’s authority successfully
10 illustrates that insurance policies vary wildly in their scope of coverage, the terms
11 employed by said policies, and the definitions of the terms contained therein. Thus,
12 Defendant’s argument that premises pollution liability policies were “intended to fill
13 coverage gaps created by the absolute pollution exclusion...” found in commercial
14 general liability policies fails, because, as shown by Defendant, the “gap” to be filled is
15 different with every policy. Because the terms “contaminant” and “pollutant” are not
16 defined by the Policy and Defendant has failed to establish that the terms “contaminant”
17 and “pollutant” do not include viruses, its Motion to Dismiss should be denied.

18 **C. Even if the Policy is not ambiguous, COVID-19 is covered as a**
19 **“contaminant” or “pollutant”**

20 Should the Court find that the Policy is unambiguous, Defendant’s Motion should
21 still be denied because COVID-19 is a “contaminant” or “pollutant” under the Policy.
22 “Absent a specific definition, terms in an insurance policy are construed ‘according to
23 their plain and ordinary meaning,’ and the policy’s language should be examined from
24 the viewpoint of one not trained in law or insurance business.” *Equity Income Partners,*
25 *LP v. Chicago Title Ins. Co.*, 241 Ariz. 334, 338, ¶ 13 387 P.3d 1263, 1267 (Ariz. 2017)
26 (quoting *Sparks v. Republic Nat. Life Ins. Co.*, 132 Ariz. 529, 534, 647 P.2d 1127, 1132

1 (Ariz. 1982)). Because “contaminant” and “pollutant” are not defined by the Policy,
2 those terms should be read according to their plain and ordinary meanings.

3 Specifically, “contaminate” is defined as: “to soil, stain, corrupt, or **infect** by
4 contact or association.” Merriam-Webster Dictionary, Contaminate,
5 <https://www.merriam-webster.com/dictionary/contaminate> (emphasis added) (last visited
6 July 29, 2020). And, as previously demonstrated, the term “pollutant,” as interpreted by
7 governmental entities, includes biological substances such as viruses. In *Nova Casualty*
8 *Co. v. Waserstein*, 424 F. Supp. 2d 1325 (S.D. Fla. 2006), the U.S. District Court for the
9 Southern District of Florida examined a pollution exclusive clause nearly identical to the
10 one in *Keggi, supra*. In *Waserstein*, the court was asked to determine whether “microbial
11 contaminants” or “living organisms” were contaminants under the pollution exclusion
12 provision. 424 F. Supp. 2d at 1329 (S.D. Fla. 2006). The court rejected *Keggi’s*
13 definition of “contaminant” because the plain meaning of the solid contaminants did not
14 limit, or distinguish, organic and nonorganic matter. *Waserstein*, 424 F. Supp. 2d at 1335
15 (S.D. Fla. 2006).

16 Similarly, in *Landshire Fast Foods of Milwaukee, Inc. v. Employers Mutual*
17 *Casualty Co.*, the Court of Appeals of Wisconsin explored the issue of whether *Listeria*
18 *monocytogenes*, a type of bacteria, was excluded from a food preparer’s commercial
19 property insurance policy. 269 Wis. 2d 775 (Wis. Ct. App. 2004). Like *Waserstein*, the
20 Wisconsin Court of Appeals examined a pollution exclusion provision that was nearly
21 identical to the one found in *Keggi*. *Landshire*, 269 Wis. 2d at 782, ¶ 13. The Wisconsin
22 Court of Appeals held that bacteria were a “contaminant” under the policy because
23 *Listeria monocytogenes* came into contact with food items and rendered them unfit for
24 consumption, which fit under the plain meaning of the term “contaminant.” *Landshire*,
25 269 Wis. 2d at 784, ¶ 16.

1 Because the Policy does not define the terms “contaminant” or “pollutant,”
2 Plaintiff urges the Court to adopt their plain and ordinary meanings, and find those terms
3 include viruses. Like other contaminants, or pollutants, COVID-19 infects its host by
4 contact or association via contaminated surfaces or airborne droplets (source:
5 <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7293495/>). And, the Policy does not
6 expressly distinguish between organic and inorganic pollution, nor does it expressly
7 distinguish between “traditional” environmental pollution and “nontraditional”
8 environmental pollution. For these reasons, viruses, such as COVID-19, should be
9 construed as being covered under the Policy.

10 **D. COVID-19 was found on the Premises; therefore, related business**
11 **losses are covered under the Policy**

12 The only instance where Defendant’s Motion directly addresses the sufficiency of
13 Plaintiff’s Complaint is the prior lack of known COVID-19 cases at the “covered
14 location.” However, in the previous weeks, Plaintiff has learned of at least five cases of
15 COVID-19 on property. *See* Exhibit A. “Dismissal without leave to amend is proper
16 only if it is clear, upon de novo review, that the complaint could not be saved by an
17 amendment.” *MHC Financing Ltd. Partnership v. City of San Rafael*, 714 F.3d 1118,
18 1132–33 (9th Cir. 2013) (quoting *McKesson HBOC, Inc. v. N.Y. State Common Ret.*
19 *Fund, Inc.*, 339 F.3d 1087, 1090 (9th Cir. 2003)).

20 The presence of COVID-19 on the premises was unknown until after Plaintiff
21 filed its Complaint. Each case involved an employee that contracted COVID-19. At least
22 one employee contracted COVID-19 while on-duty, and another employee was later
23 discovered to be on property while infected. Thus, COVID-19 has been discovered at the
24 “covered location,” expressly triggering coverage under the Policy. Here, the Complaint
25 can be bolstered by amendment because Plaintiff can now affirm that known cases of
26 COVID-19 have been present on the premises. Therefore, Plaintiff asks that it be
permitted leave to amend its pleading to allow its claim to move forward.

