



2021 Energy Law Negotiation Competition Rules

I. Eligibility

Competitors must be enrolled in a JD program at an ABA accredited law school at the time of the competition. Students pursuing an LLM are not eligible to compete.

II. Team Composition

Teams are composed of two students each. Competitor and coach names, emails, and phone numbers must be provided to dberman@stcl.edu by March 12, 2021. In the event an emergency arises and a team member is no longer able to participate, schools may send an alternate.

III. Competition Preparation

A. When do registered teams receive the negotiation facts?

The facts for the two preliminary rounds will be emailed to all school contacts no later than February 12, 2021. The general facts for the final round will also be released at that time. The four teams that continue on to the final round will receive their side's confidential facts when the finalists are announced on Friday evening.

B. What assumptions can teams make about the facts and controlling law?

Information contained in the fact pattern is considered a closed universe. Teams may not make up self-serving facts but may make reasonable inferences using common sense.

C. What is a reasonable inference?

A reasonable inference is an inference that derives naturally from the fact pattern without altering the material facts. Any facts deriving from case law, news sources, or any other outside source not explicitly cited by the fact pattern that serves to change any material fact of the negotiation and is self-serving is considered to not be a reasonable inference. Any information based on outside research that changes any

material fact in the fact pattern(s) and is self-serving is an ethical violation and could result in penalties that can include but are not limited to disqualification from the competition.

D. What if there are questions about the facts?

Teams will be allowed to submit a maximum total of two clarification questions regarding the facts. All inquiries related to the competition problem should be submitted by email to dberman@stcl.edu. Inquiries must be submitted by 5pm (central time) on March 5, 2021. When submitting questions, please separate the questions by round and side. All clarifications or responses to questions will be sent to participating schools by email to their designated contact person.

IV. Competition Format and Timing of Rounds

A. The competition will be held entirely on Zoom. No student may compete in the same room with any other team member or in the same room as a coach or any other person.

B. There will be two preliminary rounds on Friday and one final round on Saturday. A detailed schedule will be provided to all coaches and competitors prior to the competition.

C. During the final round, all four teams will be judged by the same judges. Two teams will be designated to negotiate during the first final round and the remaining two teams will negotiate immediately thereafter during the second final round.

D. During the preliminary rounds, teams will have 70 minutes to negotiate and 5 minutes for self-analysis. The team with the letter designation closest to “A” will go first in self-analysis. During the self-analysis, teams should answer the following questions and any others that the judges may ask:

1. What was your strategy going into the negotiation?
2. How did you adapt your strategy during the negotiation process?
3. If you had to do this negotiation again, what would you do differently?

During self-analysis, judges may ask questions directly to the team regarding why they made certain choices during the negotiation. For general scoring purposes, the judges may take into consideration anything said during self-analysis. Please note that teams will not be formally scored on their self-analysis.

E. The timing of the two **preliminary rounds** will be as follows:

- Negotiation: 70 minutes
- Preparation for self-analysis: 5 minutes
- Self-analysis: 10 minutes total (5 minutes per team)
- Judges' comments and feedback to both teams simultaneously: 10-15 minutes
- All competitors and observers leave the round while judges complete their ballots

- TOTAL TIME per preliminary round: 95-100 minutes

F. The timing for the two **final rounds** will be as follows:

- Negotiation: 50 minutes
- Preparation for self-analysis: 5 minutes
- Self-analysis: 10 minutes total (5 minutes per team)
- Judges' comments and feedback to both teams simultaneously: 10-15 minutes
- All competitors leave the round while judges complete their ballots.

- TOTAL TIME per final round: 75-80 minutes

**Please note that the format for the final round is slightly modified. The rounds will be shortened to 50 minutes for the negotiation itself.

G. Breaks: Each team will be allowed one 5-minute break during the negotiation if they choose to use it, but the overall time for the round will not stop during a break. If a team elects to take a break, both teams are required to go to their own Zoom breakout room and may not converse with any other competitors or persons. The teams may reenter the main Zoom room at any point prior to expiration of the 5-minute break but are required to be in the room at the expiration of the break. If teams do not use the full five minutes, they will lose the remaining minutes and may not take another break.

H. Teams are responsible for keeping their own time during the main negotiation session, breaks, and self-analysis.

I. Judges have discretion to allow up to two minutes for technology accommodations.

V. **What may competitors use during the round?**

During the rounds, competitors may use the following:

- any handwritten or typed notes, only for their own reference;
- calculators or stopwatches; and

- the Zoom chat box for real time typing only (i.e., no copying and pasting into the chat box);
- cell phones, tablets, computers, and/or other technology for the purpose of joining the virtual round; and texting, emailing, and/or chatting between partners to simulate writing notes or whispering to each other during an in-person round.

During the rounds, competitors are **NOT** allowed to use:

- the electronic white board or screen share on Zoom;
- blank flip charts or black/white boards to write on during the round;
- cell phones, tablets, computers, and/or other technology to communicate with coaches, faculty advisors, friends, or family during the round, including during the 5-minute breaks taken by either team; or to conduct any internet research during the round, including during the 5-minute breaks taken by either team.
- pre-prepared documents to present to other team or the judges. No one-page props are allowed this year.

VI. Scoring Procedures

After preliminary rounds one and two have been completed, four teams will advance to the final round on Saturday, March 27. Advancement to the final round will be determined by:

- A. The four teams with the greatest number of wins.
- B. In the event there is a tie between teams in “A” above, the team with the highest overall points out of the tied teams will proceed to the final round.
- C. If the teams are still tied, administrators will implement the tie breakers in the order listed below:
 - a. Administrators will select the team with the highest score under the “Negotiation Process” criteria on the score sheet.
 - b. If the tie is still not broken, administrators will select the team with the highest score under the “Advocating for Client’s Interests” criteria.
 - c. In the highly unlikely event that there is still a tie, the administrators will flip a coin to determine the winner.
- D. In the final round, each judge will observe all four teams and will rank each team one through four (with one being the most effective). The team with the best average ranking after all of the judges’ rankings are totaled will be the winner.
 - a. In the event there is a tie in the final round, the team with the greatest number of points from the final round will win.

- b. If the tie is still not broken, the administrators will use the total number of points from the two preliminary rounds.

VII. Observation of Rounds

- A. Each team may have a maximum of two observers per round.
- B. Observers, including team coaches, will only be allowed to view the preliminary rounds in the room where the team from their school is competing. If an observer is associated with a team participating in a final round, they may only observe the final round in which their team is participating.
- C. Observers are not allowed to exit the zoom room until the end of the round (following judges' feedback). At no time will any observer be allowed to talk with the judges inside the competition room *prior to or during* the round. Also, no observer will be allowed to talk with a competitor once the round has begun and until the round has fully completed (after the judges' feedback).
- D. Observers must turn their camera and microphone off for the entire round and should have only a blank black screen with their appropriate Zoom name (see section E below). Photos should be deleted since it is distracting to the competitors.
- E. For identification purposes, observers should change their Zoom name to: "Coach/Observer – Team Letter."

VIII. Team Identification

- A. Each team will be assigned a random letter designation. Names of schools are not divulged to the judges and participants should not divulge their school name during the round even if the judges ask.
- B. Team members need to change their Zoom screen names to indicate the client they represent in that round, their team letter, and their individual name.
- C. No competitor, coach, non-competing team member or any other observer may indicate their school affiliation. This includes, but is not limited to screen name, backdrop, words or actions.

IX. Violations

Any violations of these rules or any other act or speech not contemplated in these rules that would have an adverse or unfair effect on the results of the competition, may be presented to the competition administrators for review and ruling.