

Two Great Conferences for One Low Price!

Day in Discovery: Win Your Case Before Trial!

Jim McElhaney's Day in Discovery, is important because trial lawyers spend more time in discovery and case preparation than anything else - yet most of them do it without anything resembling an organized approach.

McElhaney has a coherent system that will bring order and a method - as well as some genuine efficiency - to your pre-trial practice.

With this seminar you will receive an excellent course manual that includes "The Deposition Notebook." This essential guide can be easily removed to take with you to depositions.

This practical and fast-moving seminar covers the basics of discovery practice as well as provides innovative and challenging techniques for experienced practitioners.



Jim McElhaney's Day in Discovery: Win Your Case Before Trial! March 25, 2010

The Complete Advocate Series

The Complete Advocate Series is a series of stand-alone Programs designed to provide attorneys and other legal professionals with practical tools and techniques - and opportunities to experiment with them in realistic pre-trial, trial, and post-trial settings as applicable. In each Complete Advocate Series Program, attendees first hear from experienced litigators and judges on one or more topics such as drafting pre-trial motions and attending pre-trial hearings; proven approaches to selecting the best jury for a case; developing and presenting case themes; and conducting a successful trial or, if needed, a successful appeal. Then, using hypotheticals, attendees have an opportunity to immediately apply what they've heard in small group breakout sessions where they can discover what works best for them, leverage their own skills, add their own personality and style, and obtain immediate feedback on their performance.

From newly licensed attorneys to seasoned litigators, The Complete Advocate Series offers those who attend the opportunity to obtain MCLE hours while learning and/or honing their advocacy skills in a simulated practice or courtroom environment.

The Complete Advocate Series: Rules, Motions, and Depositions March 26, 2010

South Texas College of Law
1303 San Jacinto
Garrett-Townes Hall
Houston, Texas

Jim McElhaney's
Day in Discovery: Win Your Case Before Trial!

Thursday, March 25, 2010

A seminar by America's most popular speaker and writer on trial advocacy. With this seminar you will receive an excellent course manual that includes "The Deposition Notebook." This essential guide can be easily removed to take with you to depositions.

About Jim McElhaney



South Texas College of Law is proud to bring you James W. McElhaney, the most widely read author on trial techniques in the U.S. Every month he talks to nearly half a million lawyers and judges about evidence, procedure, and trial techniques in his award-winning column, "Litigation," in the American Bar Association Journal. He is the author of three widely acclaimed books: *Effective Litigation* (West Publishing Co.), *McElhaney's Trial Notebook* (ABA, 4th Ed. 2005), and *McElhaney's Litigation* (ABA). Jim McElhaney is the Joseph C. Hutcheson Distinguished Lecturer in Trial Tactics, South Texas College of Law, Houston, Texas and the Baker & Hostetler Distinguished Scholar in Trial Practice, Case Western Reserve University School of Law, Cleveland, Ohio.

Seminar Schedule

8:00 Registration and Continental Breakfast

8:50 Welcome and Opening Remarks
• Donald J. Guter, Dean and President, South Texas College of Law
• Lisa L. Dahm, J.D., LL.M.-Health, Director of CLE and Adjunct Professor, South Texas College of Law

SEMINAR SCHEDULE

9:00 The Hunt for the Winning Story(.50 hour)
• eight big ideas that guide you through discovery

9:30 Informal Discovery(.50 hour)
• three keys for learning what you can't get through formal discovery

10:00 Morning Break

10:15 The Discovery Plan(1.0 hour)
• how to make Interrogatories actually work
• fitting document requests in the rest of discovery
• how the timing of depositions make all the difference
• getting the most out of Request for Admissions

11:15 The Trial Notebook System(.50 hour)
• customizing discovery to fit your practice
• save hundreds of hours a year with the Trial Notebook System

11:45 The Rules of Discovery and Depositions(.50 hour)
• nine ways to use a deposition at trial
• objecting at the deposition
• exposing improper objections

12:15 Lunch Break (lunch will be provided)

1:15 The Deposition Notebook(.75 hour)
• checklists and rules to take with you to the deposition
• preparing yourself for the deposition
• debriefing after the deposition

2:00 Goals in Taking and Defending Depositions(.75 hour)
• taking evidence, discovery, injunction, settlement and video depositions

2:45 After Lunch Break

3:00 Effective Deposition Techniques(.75 hour)
• the "reverse cross-examination" method
• how not to take "I don't know" for an answer
• breaking down the over-prepared witness
• boxing the witness
• driving the wedge
• shaking the machine

3:45 Difficult Depositions(.75 hour)
• dealing with pit bulls and barracudas
• setting up the "Deposition Preparation Waiver"
• dealing with improper objects and instructions

4:30 Adjourn

Total MCLE Hours for Thursday: 6.0 hours, No ethics credit

The Complete Advocate Series: Rules, Motions, and Depositions

Friday, March 26, 2010

About the Program

What happens before you get to the courtroom is just as, if not more, important than what happens in the courtroom. What rules must you know? What deadlines do you have to meet? What motions should you file? What depositions should you take and how should you plan for them?

During this Complete Advocate Series Program, attendees will learn the rules and deadlines most important (and occasionally overlooked) to ensuring success in the pre-trial phase of their case. They will also hear how to leverage and time their pre-trial motions to get the best result for their client. And, since a good deposition can mean the difference between winning and losing the client's case, attendees will learn what they can do to be sure their depositions help rather than detract from their cases. Attendees will also be given an opportunity to "practice what they've learned" using hypothetical fact situations and then receive immediate feedback about their performance.

Seminar Schedule

- 8:00 **Registration and Continental Breakfast**
- 8:50 **Welcome Remarks**
 - Donald J. Guter, *Dean and President, South Texas College of Law*
 - Lisa L. Dahm, J.D., LL.M-Health, *Director of CLE and Adjunct Professor, South Texas College of Law*
- 9:00 **Rules and Deadlines - What You Need to Know**(1.0 hour)
 - Dulcie Wink, *The Wink Law Firm, PLLC Katy*
- 10:00 **Kinesiolawgy - A Study of Pre-trial Motion Practice**(.75 hour)
 - Paul N. Gold, *Aversano & Gold Houston*
- 10:45 **Morning Break**
- 11:00 **Working Session - Drafting the Motion**(.50 hour)
 - Paul N. Gold, *Aversano & Gold Houston*
- 11:30 **Working Session - Reviewing the Draft**(.25 hour)
 - Paul N. Gold, *Aversano & Gold Houston*
- 11:45 **Lunch Break** (pick up lunch and return to the auditorium)
- 12:00 **Lunch Presentation**
Ethical Issues in the Pre-Trial Phase of Litigation
(Includes 1.0 hour of legal ethics) (1.0 hour)
 - Raul Suazo, *Martin, Disiere, Jefferson & Wisdom L.L.P. Houston*

- 1:00 **After Lunch Break**
- 1:15 **Preparing for the Deposition: Strategic Planning - Goals, Issues, and Your Outline**.....(.75 hour)
 - Kevin P. Riley, *Kane Russell Coleman and Logan, PC Houston*
- 2:00 **Preparing for the Deposition: Drafting Your Questions**.....(.50 hour)
 - Mark T. Murray, *Stevenson & Murray Houston*
- 2:30 **Afternoon Break**
- 2:45 **Working Session - Deposition Drafting**(.75 hour)
 - Mark T. Murray, *Stevenson & Murray Houston*
 - Kevin P. Riley, *Kane Russell Coleman and Logan, PC Houston*
- 3:30 **Working Session - Reviewing Your Depositions**(.50 hour)
 - Mark T. Murray, *Stevenson & Murray Houston*
 - Kevin P. Riley, *Kane Russell Coleman and Logan, PC Houston*
- 4:00 **Adjourn**

Total MCLE Hours for Friday: 6.0 hours, 1.0 hour of legal ethics

Registration Form

South Texas College of Law
 Day in Discovery, March 25 & The Complete Advocate Series, March 26

- | | | |
|--|---|--|
| <p>1 <u>Day in Discovery - March 25</u></p> <p><input type="checkbox"/> \$315 Attorneys</p> <p><input type="checkbox"/> \$275 Attorneys with government or non-profit organizations</p> <p><input type="checkbox"/> \$235 Paralegals/Legal Assistants</p> | <p><u>Complete Advocate Series - March 26</u></p> <p><input type="checkbox"/> \$250 Attorneys</p> <p><input type="checkbox"/> \$200 Paralegals/Legal Assistants</p> | <p><u>Both Conferences - March 25 & 26</u></p> <p><input type="checkbox"/> \$500 Attorneys</p> <p><input type="checkbox"/> \$375 Paralegals/Legal Assistants</p> |
|--|---|--|

2 Name: Mr. Ms. _____ Bar Card No. : _____

Firm/Agency Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____ Email: _____

I would like to receive e-mail notifications about upcoming CLE courses.

3 American Express Master Card Visa

Card No.: _____ Exp. Date: _____

Signature: _____

Check enclosed (*Payable to South Texas College of Law*) Check No. _____ Amount _____

Planning Committee

To Register

The Complete Advocate Series

Sofia Adrogué
Looper Reed & McGraw

Joel M. Androphy
Berg & Androphy

Professor Elaine Carlson
South Texas College of Law

Michael E. Clark
Hamel Bowers & Clark LLP

David W. Holman
The Holman Law Firm, P.C.

Paul N. Gold
Aversano & Gold

Dale Jefferson
Martin, Disiere, Jefferson & Wisdom
L.L.P.

Donald H. Kidd
Perdue & Kidd, L.L.P.

Jess W. Mason
Mason Coplen & Banks, P.C.

Randall O. Sorrels
Abraham, Watkins, Nichols, Sorrels &
Friend

Andrew B. "Andy" Sommerman
Sommerman & Quesada, L.L.P.

Dulcie Wink
The Wink Law Firm, PLLC

Lisa L. Dahm, J.D., LL.M.- Health
Director of Continuing Legal Educa-
tion and Adjunct Professor, South Texas
College of Law

Program Administrators
Jean Zoch, Associate Director
South Texas College of Law

Linda Roberts
Sr. Program Administrator
South Texas College of Law

Ben Santillán
Sr. Program Designer/Administrator
South Texas College of Law

Kimberly Smith
Office/Program Administrator
South Texas College of Law

Upcoming Complete Advocate Series Seminars

Evidence: Getting It In and Keeping It In
April 23, 2010

Persuading the Court:
A Guide to Writing Great Appellate Briefs
June 18, 2010

For a list of future Complete Advocate seminars,
visit www.stcl.edu/cle/cle.html

MAIL South Texas College of Law
CLE Department
1303 San Jacinto, Suite 1115
Houston, TX 77002-7006

ONLINE (Credit card only) www.stcl.edu/cle/cle.html

PHONE (Credit card only) (713) 646-1757 or (800) 646-1253

FAX (Credit card only) (713) 646-1780

REGISTRATION

Tuition includes breakfast, lunch, refreshments and course manual. No written confirmations will be sent. Allow one week to process registration. Confirm your registration at www.stcl.edu/cle/registrationconfirmation.html.

REFUND POLICY

Refunds, less a \$45.00 processing fee, will be given to those who cancel in writing by 5:00 p.m., Tuesday, March 23, 2010. No refunds will be granted thereafter.

ACCREDITATIONS

Jim McElhaney's Day in Discovery

Accredited by the State Bar of Texas for 6.0 MCLE Hours, No Ethics Credit.

Accredited by the Texas Board of Legal Specialization in Civil Appellate Law, Civil Trial Law, Criminal Law, Family Law, and Personal Injury Trial Law.

The Complete Advocate Series: Rules, Motions, and Depositions

Accredited by the State Bar of Texas for 6.0 MCLE Hours, including 1.0 Hour of Legal Ethics.

Accredited by the Texas Board of Legal Specialization in Civil Appellate Law, Civil Trial Law, Criminal Law, Family Law, and Personal Injury Trial Law.

JUDGES

Full-time active Texas court judges and associate judges may attend for a reduced tuition of \$75. Attendance is required. Call Kimberly Smith for more information at (713) 646-1757 or (800) 646-1253.

HOTEL - \$129 per night. **Guaranteed until March 10, 2010.**

Crowne Plaza Houston - Downtown, 1700 Smith Street
Book online at www.cpdowntown.com or call (877) 834-3613

Located a short distance from the law school. Complimentary Local Area Shuttle available upon request throughout the Downtown area. Available 7:00 AM - 10:45 PM 7 days a week. Overnight parking rate \$12/per night.

PARKING

Fannin Garage, 1112 Clay Street, \$6.00 per day (Early Bird Special: Enter by 9:00 a.m. and pay only \$4.00). Reserved parking for the disabled on floors 5, 7, 9 and 11 near the elevator.

Additional parking available in garages and on surface lots near the law school.

SPECIAL ACCOMMODATIONS

For any special needs as addressed in the Americans with Disabilities Act, call Kimberly Smith at (713) 646-1757 or (800) 646-1253 by February 26, 2010 or as soon thereafter as possible.